




*a world of possibilites*

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#### 2013 AIA Convention Denver, Colorado June 20th - 22nd

We invite you to visit us at  
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Sustainable Energy Pavilion

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July 13th - 16th  
Greater Columbus Convention  
Center

## AmeriLux Newsletter

*June 2013*

To our customers, vendors, employees, and friends:

# Thank You!

Last week, at the Green Bay Area Chamber of Commerce's annual Business Recognition Luncheon, AmeriLux was awarded the 2013 Growth Award. This is presented to a small business with at least three years under existing ownership that established significant growth in sales, service, and employees. And while the plaque signifying these accomplishments hangs on the wall in our office in De Pere, it belongs to you as much as it does to us. Without the help, support, encouragement, and business from all of you, we wouldn't be where we are today.



Each day, our team comes to work with one goal in mind: Continuous Improvement. From better customer service and support to a superior line of product, from shorter lead times to offering educational programs to the marketplace, we are always looking for ways to become better at what we do. Your unwavering support continues to inspire us. And it is because of your support that we will continue to strive for excellence in all that we do.

Again, "THANK YOU!"

Columbus, Ohio USA

**Booth# 1438**

[Click Here For Show Info](#)

### Frequently Asked Product Question

Q: What type of sealant should be used on sheets?

A: 100% silicone for polycarbonate sheets. Check sealant product label to ensure compatibility.

*Note: This is only a general guideline. Exact requirements are project specific.*

### Polycarbonate Terms

#### Vent Tape:

Tape used on the bottom end of a multiwall sheet to allow for condensation to drain and to prevent water, dust, debris, and insects from entering the flutes.

### Request for Project Photos

If you have a recent project that incorporated our products, we would like to see it!

Simply [CLICK HERE](#) to email photos and a brief description.

### Check out Our BLOG:



Visit our blog for updates on products, projects, technical information, industry news, and more! [CLICK HERE!](#)

Proudly Serving You,



## Union Station Renovation

*"Skylight Replacement at the Historic Train Station in Louisville, Kentucky"*

**Architect: Kersey & Kersey Architects**

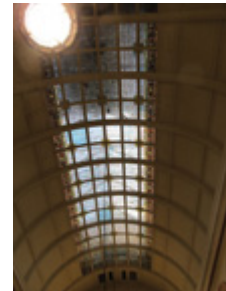
[www.kerseyandkersey.com](http://www.kerseyandkersey.com)

**General Contractor: Koch Corporation**

[www.kochcorporation.com](http://www.kochcorporation.com)

**System Integrator: Wasco Skylights** ([www.wascoskylights.com](http://www.wascoskylights.com))

Located in Louisville, Kentucky, the Union Station is a historic railroad station that now serves as home to the Transit Authority of River City (TARC), a public transportation system serving the Greater Louisville area. Built in the 1880s, the Union Station provided the entrance to Louisville for many visitors, with 120 trains arriving or departing during its peak in mid-1922. The building was designed by F.W. Mobray, chief architect for the L&N Railroad. Original architectural features included a clock tower, small towers, turrets, rose-colored windows, and a large barrel-vaulted ceiling featuring an impressive stained glass skylight.



Since buying the Union Station from L&N Railroad in 1979, TARC has spent millions restoring the historic building, retaining its original beauty. With a grant from the U.S. Dept. of Transportation in 2010, TARC announced plans to restore all 278 windows at the 120-year-old Union Station, including 40 made of stained glass. The window restoration, along with a new geothermal-energy system, is estimated to save TARC \$58,000 per year in energy costs.

Take our AIA-accredited course ONLINE and earn CEUs:



This course provides an overview of how multiwall polycarbonate is manufactured, the advantages over other building products, and its multiple architectural applications.

[CLICK HERE](#) to take the course now!

[Join Our Mailing List!](#)

Wasco Skylights, headquartered in Wells, ME, was selected to replace the existing skylight with a Lumira® aerogel high-performance skylight. AmeriLux International provided the Lumira® aerogel-filled polycarbonate skylight. A skylight was the chance of



25mm clear panels used in the Lumira® aerogel chosen to minimize condensation. The new energy efficient skylight has increased the amount of transmitted light, provides a higher R-value, and protects the stained glass mural that runs the full length beneath the skylight. High-performance skylights with Lumira® aerogel can substantially reduce energy costs and provide a great return on investment.

A major breakthrough in insulating technology, Lumira® aerogel is an environmentally friendly thermal insulator that reduces heating and cooling loads while maximizing the benefits of daylighting. To learn more about Lumira® aerogel, please visit [www.lumiradaylighting.com](http://www.lumiradaylighting.com) and transform your daylighting projects into sustainable, cost-efficient energy designs.

## Employee Spotlight: Christine Donovan

*"Growing a Company with Great Customer Service"*

We take pride in our business and how we do business. Therefore, Amerilux International never wants to outgrow its commendable customer service. Celebrating a year with a new expansion and having more readily available product, the timing has never been better for internal growth. We are excited to be able to serve you with even more attention to detail and quicker response times.

Customer service is often a thankless job and it takes a certain type of person to withstand the demands of the customer service world. Must have characteristics in a customer service role include: a good listener, an ability to solve problems, a passion to help customers, and a strong belief in the company and its offerings. These "must have" personality traits can be found in recently hired Christine Donovan.



Christine Donovan is the type of person that exudes friendliness.

She genuinely cares about other people and has an upbeat and outgoing personality. "Being knowledgeable about our products and truly caring about our customer's satisfaction and their goals are what I believe to be the two key factors in my role", Christine said. "As a Customer Relations Manager my goal is to make sure the customer gets what they want. I hope to do this by educating them with what we have, knowing what they've had in the past, and together we can look to the future acting in both companies best interests." This great service-oriented attitude makes her a valuable addition to the AmeriLux Customer Service and Inside Sales Team.

As a growing company, AmeriLux is committed to taking the customer service experience to the next level by building and recharging its customer service team and strengthening customer loyalty.

**To learn more about the many products and services we offer, [CLICK HERE](#) to visit our website.**

corrugated polycarbonate | multiwall polycarbonate | PVC sheet & liner panels