Job Title: Logistics Account Manager

AmeriLux International is hiring a Logistics Account Manager. We are looking for a hardworking, driven team member to join our Logistics team. Someone who has the ability to work independently while supporting an overall team mentality. We jump for new ideas and are always thrilled about a shakeup of processes for the better!

Role Facts:

- Research leads, develop entrance strategies, and qualify your prospects transportation spend to generate new business partners.
- Identify and present solutions to your customer base.
- Prepare rates/quotes/RFP's for prospective new business partners.
- Work closely with operations team to ensure we're providing exceptional customer service.
- Dispatch freight to quality carriers.
- Follow safety policy and procedure.
- Track freight in transit.
- Maintain and grow carrier relationships.
- Manage existing business accounts, continuously execute the highest level of customer service.

Benefits:

For Full Time Employees: 401(k) matching, Dental insurance, Disability insurance, Employee assistance program, Flexible spending account, Health insurance, Health savings account, Life insurance, Paid time off, Vision insurance, Supplemental Pay: Bonus pay, Commission pay

What Really Excites Us:

- Thinks Outside of the Box
- Not Afraid to Fail
- Delivers "WOW" Customer Communication
- Believes in Attitude vs. Skill
- Open to New Ideas & Change
- Has Fun

The A-Team:

Skateboarders, Brainiac's, Fishermen, Photographers, Yoga Lovers, Video Game Enthusiasts, Writing Wizards, and every other type of personality out there. Above all else, we are a family.

The Inside Scoop:

We understand that applying to a new role can be intimidating, we have been there. We are different. We are not looking to hire professional interviewers; we are looking to hire good people. So, take a breath and relax. We just want to get to know you. Remember that you are in the interviewer chair with us. Most crucial, have fun and try not to take yourself too seriously.

FOCUSED ON THE CUSTOMER EXPERIENCE