

Supply Chain Analyst | AI

AmeriLux International is hiring! We are looking for our next A-Team member to join our growing supply chain team. You will work directly with business leaders to brainstorm new product offerings and strategically plan out inventory & purchasing needs. This role will play a key part by growing AmeriLux while analyzing and forecasting future opportunities.

Role Facts

- Detailed forecasting to accurately understand inventory needs.
- Understand top customers and their respective purchasing habits to drive ideal company profitability and value proposition.
- Build and maintain existing vendor relationships – (terms, lead-times, pricing, master distributor agreements).
- Build portfolio of prospective manufactures (capabilities, current distribution, cultural alignment, product offerings).
- Understand and develop solutions to reduce average costs.
- Build out vendor scorecards (total yearly spend, average lead time, price increases, price comparison to other similar vendors, capacity, variety of products, number of lines, other customers, etc.)
- Internal quoting for large and ad hoc projects - understand potential sales program and price point:
- Understand and follow raw material markets to drive strategic purchases to reduce exposure to price increases.
- Plant layout and space planning (accommodate future inventory growth based on long-term sales initiatives).
- Identify leading and lagging indicators that may determine business success over the short and long-term.
- Assist with various financial analysis outside of inventory. Potentially identify and assist with value-add M&A opportunities.

What Really Excites Us:

- Thinks Analytically & Outside of the Box
- Not Afraid to Fail
- Open to New Ideas & Change
- Has Fun

The A-Team:

Skateboarders, Brainiac's, Fishermen, Photographers, Yoga Lovers, Video Game Enthusiasts, Writing Wizards, and every other type of personality out there. Above all else, we are a family.

The Inside Scoop:

We understand that applying to a new role can be intimidating, we have been there. We are different. We are not looking to hire professional interviewers; we are looking to hire good people. So take a breath and relax. We just want to get to know you.

Remember that you are in the interviewer chair with us. Most crucial, have fun and try not to take yourself too seriously.