

Job Title: Carrier Operations Leader

We are looking for a hardworking, driven, team member to help lead a department within our Logistics team. This role will play a key role in the expansion and development of our logistics team.

Role Facts:

- Responsible for building out AmeriLux Logistics Carrier Network
- Lead a high performing team responsible for carrier capacity, purchasing, and tracking.
- Proactively monitor rate/lane data and analyze to identify areas of opportunity/growth.
- Train, coach, and mentor team for negotiations and decision making.
- Develop and maintain industry and direct carrier knowledge, including prospecting, carrier pipeline development, and identify opportunities for spot market vs. contract pricing.
- Conduct performance reviews, including individual and team development such as 1-1's, and WSLP plans.
- Create and establish carrier capacity plan for current and future freight opportunities.
- Proactively engage with carriers to build partnerships and maximize the effectiveness of our carrier network.
- Responsible for maintaining and updating carrier qualifications, educating the team on safety and carrier vetting best practices.
- Work directly with Customer Operations Leader on current and future capacity needs
- Responsible for maximizing purchasing power.
- Maintain a team environment aligned with AmeriLux core competencies and values.

Benefits:

Full Time Employees- must work a minimum of 30 hours per week. 401(k) matching, Dental insurance, Disability insurance, Employee assistance program, Flexible spending account, Health insurance, Health savings account, Life insurance, paid time off, Vision insurance, Supplemental Pay: Bonus pay

What Really Excites Us:

- Thinks Outside of the Box
- Not Afraid to Fail
- Delivers "WOW" Customer Communication
- Believes in Attitude vs. Skill
- Open to New Ideas & Change
- Has Fun

The A-Team:

Skateboarders, Brainiac's, Fishermen, Photographers, Yoga Lovers, Video Game Enthusiasts, Writing Wizards, and every other type of personality out there. Above all else, we are a family.

The Inside Scoop:

We understand that applying to a new role can be intimidating, we have been there. We are different. We are not looking to hire professional interviewers; we are looking to hire good people. So, take a breath and relax. We just want to get to know you. Remember that you are in the interviewer chair with us. Most crucial, have fun and try not to take yourself too seriously.